

**CONFIDENTIAL**  
**E.R.I. PURCHASING AND DISCOUNT STRUCTURE**

A&A Midwest	- Engine Cores & Replacement New Cylinder Heads & Crankshafts	- Call for quote
A & I Products	- Consumer Products - All Other Products	- Dealer Net - Dealer Net Less 5%
ACL Distribution, Inc. <i>NOTE: Also refer to I.P.W.</i>	- A.C.L. Engine Bearings and Bushings <i>NOTE: Freight Pre-paid over \$1200.00 U.S.\$</i>	- Cdn. Jobber Less 35 % & 15%
ADP Distributors Inc	- Rotomaster New & Reman. Turbochargers - Rotomaster Turbocharger Repair Kits - Rotomaster Turbocharger Parts	- CDN NET P/L - CDN NET P/L - CDN NET P/L
AFA Industries	- All Products <i>NOTE: Freight P.P. over \$1500 to US Border Point</i>	- List Price Less 40% <i>Invoiced in U.S. Funds</i>
Alliant Power	- All Products	- CDN Distributor Net
Allredi Blast and Abrasives Canada Inc.	- Glass Bead - Equipment & Related Products	- \$57.19/bag - Jobber Less 20%
Apex Automotive Parts Inc.	- Apex Gaskets	- REFER TO I.P.W.
ARP Automotive Racing Products	- Fasteners	- REFER TO I.P.W.
AutoLine Products Ltd.	- C-V Tools - Distributors, Carburetors - Air Throttle Bodies & Fuel Injectors - Brake Calipers - Power Steering Pumps, Gears - Rack & Pinion - C-V Axles & Boot Kits - Water Pumps	- Jobber Less 20% - Jobber Less 25% - Jobber Less 25% - Jobber Less 30% - Jobber Less 33% - Jobber Less 35% - Jobber Less 35% - Jobber Less 40%
Big Red Oil Products Inc.	- CAM2 lubricants, anti-freeze & chemicals	- W.D. Net
Canbuilt Manufacturing	- Shop Equipment and Tools <i>Note: Minimum Order \$50.00</i>	- List Less 25%
(P) CCCN Inc.	- New Bare Cylinder Head Castings, New Complete Cylinder Heads, Cylinder Blocks & Toyota Conrods	- Jobber Less 10%
Cloyes Gear & Products Inc	- Timing Components	- REFER TO I.P.W.
Cometic Gaskets	- Cometic Manifold and Head Gaskets	- REFER TO I.P.W.
CP-Carillo	- Racing Pistons - Carillo Rods	- US\$ W.D. 1 Net Price - US\$ W.D. 1 Net Price
C.R.C. Canada inc	- Entire Line <i>Note: \$200 minimum order. Case quantity Only. Freight Pre-paid over \$1500</i>	- Cdn W.D. Net
Dart Machinery Ltd.	- Cylinder Heads and Blocks	- REFER TO I.P.W.

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(P) Dayco Canada Corp	<ul style="list-style-type: none"> <li>- Powerbond Products</li> <li>- Water Pumps</li> <li>- Automotive Rubber Products</li> <li>- Industrial Belts</li> </ul> <p><i>Note: No pickups allowed, courier only. Freight Pre-paid over \$500 Net</i></p>	<ul style="list-style-type: none"> <li>- REFER TO I.P.W.</li> <li>- Jobber Less 32%</li> <li>- Jobber Less 32%</li> <li>- List Less 81%</li> </ul>
Diamond Racing Products Co.	<ul style="list-style-type: none"> <li>- Racing Pistons</li> </ul>	<ul style="list-style-type: none"> <li>- US\$ Master W.D. Net</li> </ul>
Diesel Services Group	<ul style="list-style-type: none"> <li>- Reman Diesel Engines &amp; External Components</li> </ul>	<ul style="list-style-type: none"> <li>- Cdn. W.D. Net</li> </ul>
Dixie Electric Ltd.	<ul style="list-style-type: none"> <li>- Light Duty (Automotive &amp; Light Truck)</li> <li>- Heavy Duty (Non-Automotive)</li> </ul>	<ul style="list-style-type: none"> <li>- Trade Less 60%</li> <li>- Trade Less 40%</li> </ul>
Docap Distribution Inc.	<ul style="list-style-type: none"> <li>- Bondhus Hex Tools and Screwdrivers</li> <li>- Mayhew Steel Products, Lutz file handles</li> <li>- Bausch &amp; Lomb Industrial Magnifiers</li> <li>- Docap Fasteners</li> <li>- Docap Catalog</li> <li>- P &amp; N and Signal, Colel-Hersee</li> <li>- Permatex, Plews, Ken-Tool, Kwik Brandit</li> <li>- Milton, Thexton, Ideal Triton</li> <li>- Warn &amp; Accessories</li> <li>- WOHN C.V. Axles, L9 Fasteners, Spray Nine</li>   <li>- Garland mallets, Chrislynn Threaded Inserts</li>   <li>- Sherwin Williams</li> <li>- Autotex Pink Wiper Blades</li> </ul> <p><i>Note: Freight P.P. Over \$750 Net. Contact Docap order desk for exceptions to the prepaid freight</i></p>	<ul style="list-style-type: none"> <li>- List Less 55%</li> <li>- List Less 50%</li> <li>- List Less 50%</li> <li>- List Less 47%</li> <li>- List Less 45%</li> <li>- List Less 45%</li> <li>- List Less 45%</li> <li>- List Less 45%</li> <li>- List Less 60%</li> <li>- List Less 40%</li>   <li>- List Less 35%</li>   <li>- List Less 25%</li> <li>- List Less 15%</li> </ul>
Dura-Bond Corporation	<ul style="list-style-type: none"> <li>- Camshaft Bearings &amp; Valve Seats</li> </ul>	<ul style="list-style-type: none"> <li>- REFER TO I.P.W.</li> </ul>
Edelbrock Group	<ul style="list-style-type: none"> <li>- Hi Performance Engine Parts</li> </ul>	<ul style="list-style-type: none"> <li>- REFER TO I.P.W.</li> </ul>
Egge Parts House	<ul style="list-style-type: none"> <li>- Vintage Car Parts</li> </ul>	<ul style="list-style-type: none"> <li>- Distributor Net</li> <li><i>Invoiced in U.S. Funds</i></li> </ul>
Elgin Industries <i>Note: Also refer to I.P.W.</i>	<ul style="list-style-type: none"> <li>- All Products</li> </ul> <p><i>Note: \$50 minimum per order. Drop Ship Fee of \$10 per shipment. Freight P.P. on orders over \$1700</i></p>	<ul style="list-style-type: none"> <li>- Engine Factory Net</li> <li><i>Invoiced in U.S. Funds</i></li> </ul>
Enginequest	<ul style="list-style-type: none"> <li>- Engine Parts, Cores</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. WD</li> <li><i>Invoiced in U.S. Funds</i></li> </ul>
Excalibur Industrial Sales Inc.	<ul style="list-style-type: none"> <li>- OG Thread Repair Kits and Inserts</li> </ul>	<ul style="list-style-type: none"> <li>- REFER TO I.P.W.</li> </ul>
(P) Federal-Mogul Canada Ltd	<ul style="list-style-type: none"> <li>- Sealed Power/Speed Pro Engine Parts</li> <li>- Sealed Power/Speed Pro Engine Kits</li> <li>- Sealed Power 260 Series Gasket Sets</li> </ul> <p>(Continued next page)</p>	<ul style="list-style-type: none"> <li>- Jobber Les 40% &amp; 11%</li> <li>- Jobber Les 40% &amp; 11%</li> <li>- Jobber Les 40% &amp; 11%</li> </ul>

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(P) Federal-Mogul Canada Ltd <i>Note: Also refer to I.P.W.</i>	<ul style="list-style-type: none"> <li>- Fel-Pro Gasket</li> <li>- National Seals</li> <li>- FP. Diesel H.D. Engine Parts</li> <li>- Precision U-Joints</li> <li>- Champion Assortments, Glow Plugs, Industrial Plugs &amp; Tools</li> <li>- Champion Auto &amp; Marine Spark Plugs</li> </ul>	<ul style="list-style-type: none"> <li>- Cdn. W.D. Net Less 10%</li> <li>- Cdn. W.D. Net</li> <li>- REFER TO I.P.W.</li> <li>- Cdn. W.D. Net</li> <li>- Cdn. W.D. Net</li> <li>- Cdn. W.D. Net Less 10%</li> </ul>
Goodson Shop Suppliers	<ul style="list-style-type: none"> <li>- Shop Suppliers, Radiac Abrasive</li> <li>- Sunnen Products</li> </ul>	<ul style="list-style-type: none"> <li>- PER Net</li> <li>- Net</li> <li><i>Invoiced in U.S. Funds</i></li> </ul>
(P) Guspro Inc	<ul style="list-style-type: none"> <li>- Consumable items (no equipment) Sunnen, DCM, RMC, Goodson, Zero &amp; AXE</li> </ul>	<ul style="list-style-type: none"> <li>- Jobber Net</li> </ul>
Hastings Mfg. Company <i>Note: Also refer to I.P.W.</i>	<ul style="list-style-type: none"> <li>- Hastings Rings</li> </ul> <p><i>Note: Drop Ship Fee of \$6.50 per shipment on orders shipped direct from Hastings</i></p>	<ul style="list-style-type: none"> <li>- U.S. Jobber Less 35%</li> <li><i>Invoiced in U.S. Funds</i></li> </ul>
(P) I.P.W. Inc.	<p><u>Please Refer to the notes on "I.P.W. NOTES" page.</u></p>	
(See Note 3)	<ul style="list-style-type: none"> <li>- ACL Engine Bearings</li> </ul>	<ul style="list-style-type: none"> <li>- Cdn. Jobber Less 50%</li> </ul>
(See Note 5)	<ul style="list-style-type: none"> <li>- Apex Gaskets</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. Jobber Less 40%</li> </ul>
(See Note 4)	<ul style="list-style-type: none"> <li>- ARP Fasteners</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. W.D. Less 23.3%</li> </ul>
(See Note 10)	<ul style="list-style-type: none"> <li>- Cloyes Timing Components</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. W.D. Net</li> </ul>
(See Note 4)	<ul style="list-style-type: none"> <li>- Cometic Gaskets</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. W.D. Net</li> </ul>
(See Note 4)	<ul style="list-style-type: none"> <li>- Dart Machinery Ltd.</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. W.D. Net</li> </ul>
(See Note 4)	<ul style="list-style-type: none"> <li>- Dayco Canada Powerbond Products</li> </ul>	<ul style="list-style-type: none"> <li>- Cdn. Jobber Less 32%</li> </ul>
(See Note 4)	<ul style="list-style-type: none"> <li>- Dura-Bond Bearings, Tools, Valve Seats &amp; Finishing Kits</li> </ul>	<ul style="list-style-type: none"> <li>- E.R.I. Cdn. Net P/L</li> </ul>
(See Note 4)	<ul style="list-style-type: none"> <li>- Edelbrock Group - Comp, Edelbrock, Lunati, Russell, Fast</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. W.D. Net</li> </ul>
(See Note 12)	<ul style="list-style-type: none"> <li>- Elgin Products</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. Engine Factory Net</li> </ul>
*	<ul style="list-style-type: none"> <li>- Excalibur Industrial Sales - Thread Repair Kits</li> </ul>	<ul style="list-style-type: none"> <li>- Canadian List Less 50%</li> </ul>
(See Note 9)	<ul style="list-style-type: none"> <li>- Felpro Gaskets</li> <li>- FP Diesel - Heavy Duty Engine Parts</li> </ul>	<ul style="list-style-type: none"> <li>- Cdn. W.D. Less 10%</li> <li>- Refer to Note 1</li> </ul>
(See Note 9)	<ul style="list-style-type: none"> <li>- Hastings Special Net Part Numbers</li> <li>- Hastings Piston Rings (not on Special Net P/L)</li> </ul>	<ul style="list-style-type: none"> <li>- E.R.I. Cdn. Net P/L</li> <li>- U.S. Jobber Less 35%</li> </ul>
(See Note 7)	<ul style="list-style-type: none"> <li>- Hastings Plastigage</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. Jobber Less 24%</li> </ul>
(See Note 7)	<ul style="list-style-type: none"> <li>- Heli-Coil &amp; Drill Out Products</li> </ul>	<ul style="list-style-type: none"> <li>- Cdn. Jobber Less 22%</li> </ul>
(See Note 7)	<ul style="list-style-type: none"> <li>- ICON Performance Pistons &amp; Kits</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. Special Net P/L</li> </ul>
(See Note 3)	<ul style="list-style-type: none"> <li>- Keith Black Performance Pistons &amp; Kits</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. Special Net P/L</li> </ul>
(See Note 4)	<ul style="list-style-type: none"> <li>- King Engine Bearings</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. Jobber Less 60%</li> </ul>
(See Note 8)	<ul style="list-style-type: none"> <li>- Lucas Oil Lubricants &amp; Chemicals</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. W.D. Net</li> </ul>
(See Note 11)	<ul style="list-style-type: none"> <li>- Mahle Aftermarket Products</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. Net P/L</li> </ul>
(See Note 6)	<ul style="list-style-type: none"> <li>- Manley Performance Products</li> <li>- Melling Automotive</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. Special Net P/L</li> <li>- Special Net or U.S. Jobber Less 35%</li> </ul>
(See Note 13)	<ul style="list-style-type: none"> <li>- Merithian Products</li> </ul>	<ul style="list-style-type: none"> <li>- Cdn. Jobber Less 30%</li> </ul>
(See Note 13)	<ul style="list-style-type: none"> <li>- Permatex Chemicals &amp; Sealants</li> </ul>	<ul style="list-style-type: none"> <li>- Cdn. Jobber Less 25%</li> </ul>
(See Note 3)	<ul style="list-style-type: none"> <li>- PRW Power Inc</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. MWD Net P/L</li> </ul>
(See Note 2)	<ul style="list-style-type: none"> <li>- P1 Manufacturing</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. MWD Net P/L</li> </ul>
(See Note 3)	<ul style="list-style-type: none"> <li>- Qual Cast &amp; Qual Fast Products</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. HDS Net P/L</li> </ul>
(See Note 3)	<ul style="list-style-type: none"> <li>- Silver Seal Products</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. W.D. Net</li> </ul>
(See Note 7)	<ul style="list-style-type: none"> <li>- Scat Enterprises - Rotating Assemblies</li> <li>- Scat Enterprises - All Other Products</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. Jobber Less 22%</li> <li>- U.S. Jobber Less 29%</li> </ul>
(See Note 7)	<ul style="list-style-type: none"> <li>- Seymour of Sycamore - Paints</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. Special Net P/L</li> </ul>
(See Note 7)	<ul style="list-style-type: none"> <li>- Sealed Power &amp; Speed Pro Engine Parts</li> </ul>	<ul style="list-style-type: none"> <li>- Cdn Jobber Less 40% &amp; 6%</li> </ul>
(See Note 7)	<ul style="list-style-type: none"> <li>- Silvolite Pistons &amp; Kits</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. Special Net P/L</li> </ul>
(See Note 7)	<ul style="list-style-type: none"> <li>- Valve Train Industries - Rebuilt Lifters, Rocker Arms and Tooling</li> </ul>	<ul style="list-style-type: none"> <li>- Cdn. Jobber Less 25%</li> </ul>
(See Note 7)	<ul style="list-style-type: none"> <li>- Valve Train Industries - Guide Liners</li> </ul>	<ul style="list-style-type: none"> <li>- Cdn. Jobber Less 40%</li> </ul>

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(P) I.P.W. Inc.

- NOTE:** Effective May 1 2025, all orders subject to a 6.0% warehouse charge.
- \* Minimum Order \$25
  - \* No Returns Accepted.
  - \* Orders that qualify for pre-paid freight containing lubricants (oil) will be shipped in two segments. The non-lubricant portion of the order will be shipped 100% freight pre-paid. The lubricant portion of the order will be shipped with 50% of the freight pre-paid.
  - \* Freight pre-paid on orders placed by phone, fax, or email over \$1050 - shipped ground via carrier of our choice.
  - \* Freight pre-paid on orders place via I.P.W.'s online system over \$850 - shipped ground via carrier of our choice.
  - \* Each member will be limited to a maximum of 3 freight pre-paid orders per week.
  - \* NOTE: Due to courier pickup schedules, orders for same day shipping or pickup must be received by 3:30 p.m. local time in Moncton, Stouffville, Winnipeg, Edmonton and Delta.
  - \* Stock orders more than 15 line-items must be ordered before 11:00 a.m. for same day shipping.
- NOTE 1:** FP Diesel Products refer to I.P.W. Cdn. Special Net Price List. Caterpillar Gaskets priced at Cdn. Jobber Less 43% All other FP Diesel items Cdn. Jobber Less 30%.
- NOTE 2:** Silver Seal Products priced at U.S. W.D. x 1.44 to include Exchange & Brokerage.
- NOTE 3:** Apex Automobile Parts, King Engine Bearings, Qual Cast Products and Scat Engine Parts priced at U.S. Jobber less discount or U.S. Net Price List x 1.44 to include Exchange & Brokerage.
- NOTE 4:** Lucas Oil, Cloyes, Edelbrock Group and Dart Machinery priced at U.S. W.D. Net x 1.44 to include Exchange & Brokerage. Dart Cylinder Heads ship pre-paid from I.P.W. warehouses, and Dart Blocks - 1/2 pre-paid.
- NOTE 5:** ARP Fasteners priced at U.S. W.D. less discount x 1.44 to include Exchange & Brokerage.
- NOTE 6:** Melling products available at I.P.W. - refer to Cdn. Special Net Price List. All other items priced at U.S. Jobber Less 35% x 1.44 to include Exchange & Brokerage.
- NOTE 7:** Silvolite, ICON, and Keith Black Pistons & Kits, as well as Seymour Paints priced at U.S. Special Net x 1.44 to include Exchange & Brokerage.
- NOTE 8:** Mahle Aftermarket products priced at U.S. Net Price List x 1.44 to include Exchange & Brokerage.
- NOTE 9:** Hastings Special Net part number - refer to I.P.W. Special Net Cdn. Price List. All other Hastings rings priced at U.S. Jobber Less 35% x 1.44 to include Exchange & Brokerage.
- NOTE 10:** Cometic Gaskets price at U.S. W.D. x 1.44 to include Exchange & Brokerage. All products are special order only.
- NOTE 11:** Manley Performane Products priced at U.S. Net x 1.44 to include Exchange & Brokerage.
- NOTE 12:** Elgin Products priced at U.S. Engine Factory Net x 1.44 to include Exchange & Brokerage.
- NOTE 13:** PRW Power Inc. and P1 Fasteners priced at U.S. Master W.D. x 1.44 to include Exchange & Brokerage.

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Inroble International Inc.	- Brake Drums & Rotors - Disc Brake Pads - Wheel Hub Bearings	- Jobber Less 30% - Jobber Less 30% - Jobber Less 30%
Irontite Products Inc	- Irontite products - Kwik-Way & Van Norman parts <i>Note: Invoiced in U.S. funds when shipped from Cedar Rapids, IA</i>	- Jobber Less 25% - Jobber Less 25%
ITW Permatex Canada	- Chemicals and Sealants	- REFER TO I.P.W.
(P) Kent Automotive Inc.	- Maintenance and Repair Products	- CDN Net / Online P/L
Karbelt	- Performance Products	- As per Karbelt P/L
Keystone Automotive Operations of Canada	- Performance Products <i>* Note: Keystone Truck Delivery where possible - \$22.90 net. Additional \$5 fee on orders under \$99.</i>	- As Per Keystone P/L
King-O-Matic Industries	- Electrical Components, C.V. Axles, Flex Plates, Std. Transmission Rebuild Kits, Std. Transmission Reman Units, Reman Transfer Case Units, Torque Converters, Differential Parts, LUK & VALEO Clutch Kits, Rear Axle Shafts & Kits	- Jobber Net
(P) LKQ	- Remanufactured Cylinder Heads <i>Note: Delivery Truck in Local Areas / Outside local areas - shipped by courier of your choice and reimbursed up to \$30 eachway</i>	- MSRP Less 10%
Lou Boudrias Ltée	- ACL Bearings - Elgin Products - Victor 95 Series Gaskets - Clevite Bearings - Silvolite Pistons & Hastings Piston Rings - Victor Reinz Gaskets - Felpro Gaskets - Seymour Paints <i>Note: Returns accepted up to 30 days. Special Orders subject to Restocking Fee</i>	- Jobber Less 45% - Jobber Less 35% - Jobber Less 35% - Jobber Less 35% - Jobber Less 30% - Jobber Less 25% - Jobber Less 20% - Jobber Less 15%
Lucas Oil Products Inc.	- Lubricants & Chemicals	- REFER TO I.P.W.
(P) Mahle Aftermarket Inc. <i>Note: Also refer to I.P.W.</i>	- Mahle Aftermarket Products <i>Note: Freight Prepaid over \$1950 U.S. Note: Drop Ship orders \$9.95 Handling Fee</i>	- U.S. Net P/L <i>Invoiced in U.S. Funds</i>
Mahle Motorsports	- Performance Products <i>Note: Freight Prepaid over \$1500 U.S.</i>	- W.D. Net <i>Invoiced in U.S. Funds</i>

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<b>Manley Performance Products</b>	- Performance Valves, Titanium Valves, Performance Valve Train, Pro Series Pistons, Connecting Rods, Cranks, Misc. Tooling	- REFER TO I.P.W.
<b>Maxiforce Inc.</b>	- Diesel Engine Parts <i>Note: Freight Prepaid over \$2000 U.S. for Ground Shipments</i> <i>Freight Prepaid over \$4000 U.S. for Truck Shipments - no tailgate or special services included.</i>	- Expoart Price List Less 50% <i>Invoiced in U.S. Funds</i>
<b>Melling Automotive Products</b> <i>Also refer to I.P.W.</i>	<i>Note:</i> - All Products  <i>Note: Frieght Prepaid over \$1750 US\$ on Drop-ship Orders. Handling Fee of \$6.95 added to drop-ship orders that do not qualify for pre-paid freight.</i>	- U.S. Jobber Less 35% or Special U.S. Net <i>Invoiced in U.S. Funds</i>
<b>Merithian Products</b>	- Lighting & Electrical Products - Black & Decker Automotive Products	- REFER TO I.P.W. - B&D Net
<b>Motor State Distributing</b>	- Performance Products	- As per Motor State P/L <i>Invoiced in U.S. Funds</i>
<b>National Exhaust Systems Inc.</b>	- All Products <i>Note: Freight Prepaid over \$150 - Ontario Only.</i> <i>Freight Allowance - 10% Disc on Invoices Outside Ontario</i>	- Per National Exhaust Buying Group Discount Schedule
<b>Nemac Distributing Ltd.</b>	- British Car Parts	- Nemac Engine Rebuilder P/L
<b>Nova Automotive</b>	- H.G.E. Marine Products	- List Less 48%
<b>Ottawa Clutch</b>	- OEM Automotive & Heavy Duty Clutch Kits  - Bully Performance Clutch Kits - Agricultural, Industrial, Obsolete or Rare Rebuilt Clutches & Brake Relining	- W.D. Net  - Jobber Less 20%  - Priced by labour & parts
<b>PAI Canada Inc.</b>	- Heavy Duty Engine Parts for Caterpillar, Cummins, Detroit Diesel, Mack and Volvo engines <i>Note: Prepaid freight over \$2000</i>	- Stocking Distributor Net
<b>PRW Power Inc.</b>	- Performance Auto Parts <i>Note: Prepaid freight over \$3500 US\$</i>	- U.S. Master WD Net
<b>P1 Manufacturing</b>	- Performance Fasteners	- U.S. Master WD Net

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H. Paulin & Co. Ltd	<ul style="list-style-type: none"> <li>- Hardware Products &amp; Displays</li> <li><i>Note: Minimum Order \$50. Freight prepaid on orders over \$850</i></li> <li><i>(NL, YT, &amp; Vancouver Island ppd freight on orders over \$1000)</i></li> </ul>	- Cdn. Net P/L
Precision Auto Parts	<ul style="list-style-type: none"> <li>- Engine &amp; Chassis Parts for Audi, BMW, VW, Mercedes and Porche</li> </ul>	- List Less 58%
QualCast, LLC	<ul style="list-style-type: none"> <li>- QualCast &amp; QuaFast Products</li> </ul>	- REFER TO I.P.W.
Quick-Cable Canada Ltd.	<ul style="list-style-type: none"> <li>- Wire &amp; Cable Products</li> <li>- Auto Meter, Rescue Chargers</li> <li><i>* Note: Min Order \$250 or \$10 Surcharge on Smaller Orders</i></li> </ul>	- Jobber
Race Winning Brands Canada Inc.	<ul style="list-style-type: none"> <li>- Wiseco, JE, Diamond and SRP Pistons</li> <li>- Dart &amp; Manley Products</li> <li>- K1 Crankshafts &amp; Connecting Rods</li> <li>- Motorcycle &amp; Snowmobile Pistons</li> <li>- Personal Watercraft Pistons</li> <li>- Outboard Marine Pistons</li> <li>- Cometic Gaskets</li> <li><i>Note: Minimum Order is \$75</i></li> <li><i>Price Lists in U.S. Funds unless otherwise indicated. Exchange Rate calculated by Wiseco at time of sale.</i></li> </ul>	<ul style="list-style-type: none"> <li>- W.D. Net</li> <li>- W.D. Net</li> <li>- W.D. Net</li> <li>- List Less 35%</li> <li>- List Less 40%</li> <li>- List Less 35%</li> <li>- Canadian W.D. Net</li> </ul>
Reliance Power Parts	<ul style="list-style-type: none"> <li>- Agricultural &amp; Industrial Engine Parts &amp; Kits</li> </ul>	<ul style="list-style-type: none"> <li>- Special Net P/L</li> <li><i>Invoices in U.S. Funds</i></li> </ul>
Ross Racing Pistons Inc.	<ul style="list-style-type: none"> <li>- Pistons, Piston Pins, Piston Rings &amp; Retainer</li> </ul>	<ul style="list-style-type: none"> <li>- U.S. W.D. Net</li> <li><i>Invoices in U.S. Funds</i></li> </ul>
(P) S.B. International Inc.	<ul style="list-style-type: none"> <li>- All Products</li> <li>- K-Line Guide Liners</li> <li>- 50 Piece per Item Orders</li> <li>- Cdn. H.D. Special Bulk Program</li> <li><i>* Note: Freight Prepaid on Orders Over \$2000 US\$. Min order fee \$25 US\$ from Nashville</i></li> </ul>	<ul style="list-style-type: none"> <li>- Cdn. Jobber Less 30%</li> <li>- Cdn. Jobber Less 30%</li> <li>- Cdn. Jobber Less 30% and 5%</li> <li>- Cdn. Special Net P/L</li> </ul>
Safety Auto Parts Corp.	<ul style="list-style-type: none"> <li>- All Products</li> </ul>	- Cdn Jobber Less 40% & 10%
Scat Enterprises	<ul style="list-style-type: none"> <li>- Crankshafts, Connecting Rods, Rotating Assemblies</li> </ul>	- REFER TO I.P.W.
Seymour of Sycamore Inc.	<ul style="list-style-type: none"> <li>- Paints</li> </ul>	- REFER TO I.P.W.
Sherwin Williams Canada Inc.	<ul style="list-style-type: none"> <li>- DupliColor, Krylon an Purdy Products</li> <li>- Kylon Industrial</li> <li><i>Note: Minimum Order \$250 Net. Contact local sales rep of prepaid freight</i></li> </ul>	<ul style="list-style-type: none"> <li>- Cdn. Jobber Less 30%</li> <li>- Cdn. Net Price</li> </ul>

Note: U.S. dollar invoices are converted into Canadian dollar value at the U.S. exchange rate of the day posted on the E.R.I. website.

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**E.R.I. PURCHASING AND DISCOUNT STRUCTURE**

Shinn Fu Canada	- Omega Lift Equipment, Hein Werner & Proto- Power Products <i>Note: Freight Prepaid Over \$2000</i>	- Level 3 Price
Silver Seal Products <i>Note: Also refer to I.P.W.</i>	- Shop Supplies, Valve Shims, Microsleeve, Engine & Head Bags, Timing Covers	- U.S. W.D. Net <i>Invoiced in U.S. Funds</i>
Spectra Premium Industries	- All Products <i>Freight Prepaid on orders \$1500 or more from a single Spectra warehouse.</i>	- Cdn. Net Price
Stanley Engineered Fastening	- Helciol Thread Inserts & Repair Kits	- REFER TO I.P.W.
Top Line Automotive Engineering	- Improt Vehicle Parts <i>Note: Orders exceeding \$2500 (Excluding Lifters)</i>	- Cdn. Net Price - Cdn. Net Price Less 15%
Total Seal Inc.	- Piston Rings and Tools <i>Note: \$5.42 US Drop Ship Charge applied to invoiced.</i>	- U.S. W.D. Net <i>Invoiced in U.S. Funds</i>
Trend Performance	- Performance Valve Train Products	- Master W.D. Net <i>Invoiced in U.S. Funds</i>
United Engine & Machine Co. <i>Note: Also refer to I.P.W.</i>	- Silvolite, Keith Black, ICON, and Dualoy Pistons	- U.S. Special Net P/L <i>Invoiced in U.S. Funds</i>
Valve Train Industries Ltd.	- Valve Guide Liners - Remanufacture Lifters, Rocker Arms, and Crankshaft Repair Sleeves and Tooling	- Jobber Less 40% - Jobber Less 25%
Wakefield Canada Inc.	- Castrol Lubricating Products and Honing Oil  <i>Note: Freight Prepaid on 180 litres - Product can be mixed.</i>	- Cdn. Net Price File
WHD Distribution	- Weatherhead Products <i>Freight Prepaid on hose &amp; ends over \$2500 or Brass &amp; Steel adapters over \$1000.</i>	- Cdn. Distributor Net
* Winnipeg Engine Rebuilding	- Rebuilt Lt. Duty Gas & Diesel Truck Engines  <i>Note: Freight Prepaid 50% up to \$500 (includes shipping &amp; core return - arranged by vendor)</i>	- Cdn. WD Less 15%
Wolf Engine Products, Inc.	- Forklift & Industrial Engine Parts  <i>Note: \$10 Handling Fee on Orders less than \$200.</i>	- U.S. Special Net P/L <i>Invoiced in U.S. Funds</i>
Würth Canda Inc.	- All Products	- Cdn. Net Price

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